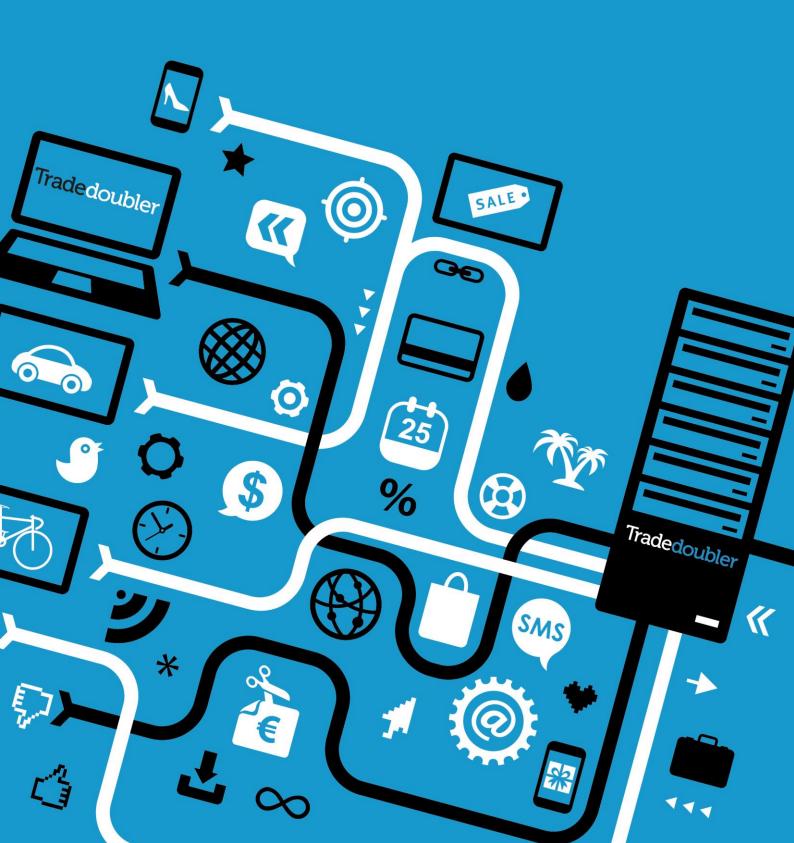
Tradedoubler year-end report January - December 2016



Improved financial performance

THE FOURTH QUARTER OCTOBER - DECEMBER 2016

- Net sales amounted to SEK 346 M (400). Net sales excluding change related items were SEK 343 M (400), a decrease of 14%.
- Gross profit excluding change related items was SEK 78 M (85), a decrease of 8% or 8% adjusted for changes in exchange rates. Gross margin excluding change related items increased to 22.7% (21.2).
- Operating costs excluding depreciation and change related items were SEK 65 M (90), a decrease of 28%.
- EBITDA amounted to SEK -2 M (-17). Excluding change related items, EBITDA was SEK 13 M (-6).
- Capitalised expenses for product development were SEK 9 M (16).
- Cash flow from operating activities was SEK 20 M (56) and the sum of cash and interest-bearing financial assets was SEK 210 M (347) at the end of the fourth quarter. Net cash in the fourth quarter increased by SEK 40 M to SEK 16 M.
- Earnings per share, before and after dilution were SEK -0.38 (-3.33).
- In October Viktor Wågström was appointed CFO permanently.
- During November and December Tradedoubler repurchased own bonds for SEK 27.9 M which nominal value amounted to a total of SEK 54 M.
- In December 2016 Tradedoubler decided to restructure its service organisation and move all services and support to the local offices in the markets. As a consequence of that the local teams in the markets will be strengthened and the central service hub in Telford, UK will be closed.
- In December remaining shares of the French affiliate marketing company R-Advertising were acquired.

THE FULL YEAR 2016

- Net sales amounted to SEK 1,344 M (1,624). Net sales excluding change related items were SEK 1,339 M (1,629), a
 decrease of 18%.
- Gross profit excluding change related items was SEK 297 M (336), a decrease of 12% or 10% adjusted for changes in exchange rates. Gross margin excluding change related items increased to 22.2% (20.7).
- Operating costs excluding depreciation and change related items were SEK 286 M (348), a decrease of 18%.
- EBITDA amounted to SEK -6 M (-36). Excluding change related items, EBITDA was SEK 11 M (-11).
- Capitalised expenses for product development were SEK 36 M (44).
- Cash flow from operating activities was SEK -64 M (19).
- Earnings per share, before and after dilution were SEK -1.18 (-4.48).
- In January 2016, Reworld Media S.A. increased its ownership in Tradedoubler from 17.8% to 29.95%.
- Tradedoubler expands to Asia with the opening of an office in Singapore.
- In June Tradedoubler announced a minority investment in the video company DynAdmic.
- In July 2016 Tradedoubler purchased a minority share in the French affiliate marketing company R-Advertising and in December the remaining shares in the company were acquired.
- The board proposes that no dividend should be declared for 2016. No dividend was declared for 2015.

	Oct-Dec	Oct-Dec		Full year F	ull year	
FINANCIAL OVERVIEW, SEK M	2016	2015	Change %	2016	2015	Change %2
Net sales excluding change related items	343	400	-14.2%	1,339	1,629	-17.8%
Gross profit excluding change related items	78	85	-7.9%	297	336	-11.8%
Gross margin (%)	22.7%	21.2%		22.2%	20.7%	
Operating costs excl. depr. and change related costs	-65	-90	-27.5%	-286	-348	-17.7%
EBITDA excluding change related items	13	-6		11	-11	
EBITDA-margin (%)	3.7%	-1.4%		0.8%	-0.7%	
Change related items ¹	-15	-11		-17	-25	
EBITDA	-2	-17		-6	-36	
Impairment goodwill	-	-72		-	-72	
Operating profit (EBIT)	-33	-107		-51	-145	
Net profit	-16	-141		-50	-190	
Net investments in non-financial fixed assets \square	-9	-16		-36	-44	
Cash flow from operating activities	20	56		-64	19	
Liquid assets inclfinancial investments, at period's end	210	347		210	347	
Net cash ² , at period's end	16	100		16	100	

¹For more information regarding change related items see page 7



²Current investment and liquid assets less interest-bearing liabilities

CEO MATTHIAS STADELMEYER'S COMMENTS

"In Q4 Tradedoubler had an improved financial performance with a positive trend in the underlying business and a significantly improved cost base.

The increase of the Gross Profit margin reflects this positive trend and a shift in the balance of the product mix. The newly established product TD ENGAGE has a higher margin than the traditional TD CONVERT business.

Efficiency measures that were initiated during the year decreased the cost base of the company significantly and led to a positive EBITDA result for Q4 and the financial year 2016 excluding change related items.

The good progress we made during 2016 will help us to realise our ambitious plans for 2017. We will continue to develop our targeting capabilities based on data which includes developments to further strengthen our tracking and machine-learning capabilities. During 2017 we will as well release new interfaces of our platform for our clients and partners.

These measures will strengthen our core products TD CONVERT and TD CONNECT as well as our new product TD ENGAGE and help us to expand our offering further to address a broader digital market and establish our presence in new growth regions outside Europe."

Stockholm - 2 February 2017 Matthias Stadelmeyer

THE GROUP'S RESULTS

If not explicitly stated, the disclosed financial information refers to reported numbers that are not adjusted for change related items nor changes in exchange rates. For more information regarding change related items see page 7.

Consolidated net sales during 2016 amounted to SEK 1,344 M (1,624). Excluding change related items net sales were SEK 1,339 M (1,629), a decline of 18 per cent or 15 per cent adjusted for changes in exchange rates.

Consolidated net sales during the fourth quarter 2016 were SEK 346 M (400). Excluding change related items, net sales were SEK 343 M (400). This was a decline of 14 per cent or 13 per cent adjusted for changes in exchange rates.

Gross profit during 2016 was SEK 302 M (332). Gross profit excluding change related items was SEK 297 M (336), which was a decline of 12 per cent or 10 per cent adjusted for changes in exchange rates.

Gross profit during the fourth quarter was SEK 81 M (85). Gross profit excluding change related items was SEK 78 M (85), a decrease of 8 per cent or 8 per cent adjusted for changes in exchange rates. The decline is mainly related to the loss of some larger customers.

Gross margin, excluding change related items, during 2016 was 22.2 per cent (20.7) and 22.7 per cent (21.2) in the fourth quarter. This improvement is largely explained by a decline of low margin revenue.

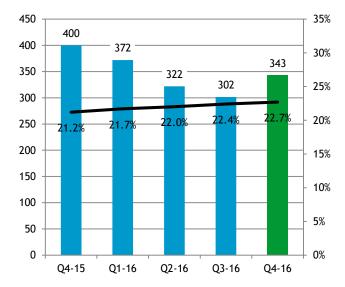
Operating costs, excluding depreciation, amounted to SEK 308 M (368) during 2016. Operating costs, excluding change related items and depreciation, were SEK 286 M (348), a decrease of 18 percent or 16 per cent adjusted for changes in exchange rates.

Operating costs, excluding depreciation, amounted to SEK 83 M (101) during the fourth quarter. Operating costs, excluding change related items and depreciation, were SEK 65 M (90). This was a decrease of 28 per cent or 26 per cent adjusted for changes in exchange rates. The reduced cost can mainly be explained by a reduction in the number of employees and various efficiency projects that has been put in place.

Operating profit before depreciation and amortisation (EBITDA) during 2016 was SEK -6 M (-36). Adjusted for change related items EBITDA amounted to SEK 11 M (-11). Depreciation and amortisation was SEK 45 M (109) and operating profit (EBIT) during amounted to SEK -51 M (-145).

Operating profit before depreciation and amortisation (EBITDA) in the fourth quarter was SEK -2 M (-17). Adjusted for change related items, EBITDA was SEK 13 M (-6). In December 2016 it was decided to close the office in Telford and move support functions to the local offices, in order to improve the support and increase the local presence. Operating costs classified as change related is mainly related to restructuring costs for moving staff from Telford to the local markets. Depreciation and amortisation was SEK 31 M (91) in the fourth quarter. During the fourth quarter a writedown of other intangible assets related to capitalised development was made of SEK 24 M (13), as a consequence of a different technical delivery strategy for TD ENGAGE. Operating profit (EBIT) amounted to SEK -33 M (-107).

NET SALES (SEK M) / GROSS MARGIN (%), EXCLUDING CHANGE RELATED ITEMS



EBITDA (SEK M) / EBITDA/GP (%), EXCLUDING CHANGE RELATED ITEMS



Net financial items during 2016 were SEK 9 M (-19) where of exchange rate effects were SEK -1.4 M (-6). Financial income and expenses amounted to SEK 10 M (-13) and were mainly affected by interest income, revaluations of short term investments and interest expense relating to the bond issue. During November and December 2016 Tradedoubler repurchased own bonds with a nominal value totalling SEK 54 M which increased the financial net with SEK 26 M.

Net financial items in the fourth quarter were SEK 22 M (-4) where of exchange rates effects were SEK 0.4 M (-0.6). Financial income and expenses amounted to SEK 22 M (-4).

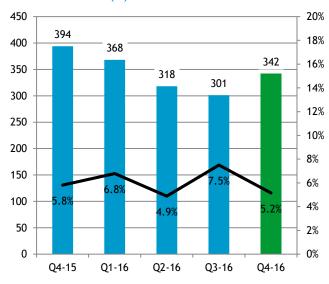
Profit after tax during 2016 was SEK -50 M (-190), corporate income tax was SEK -7 M (-26). In the fourth quarter corporate income tax was SEK -5 M (-29) and profit after tax was SEK -16 M (-141).

OPERATIONAL SEGMENTS

If not explicitly stated, the disclosed financial information refers to reported numbers that are not adjusted for change related items nor changes in exchange rates. For more information regarding change related items see page 7.

Tradedoubler's segments mainly consists of TD CONVERT (previously Affiliate) and TD CONNECT (previously Technology). These both segments together sum up to Performance marketing. Within TD CONVERT the market units are DACH (Germany, Switzerland and Austria), France & Benelux (France, Belgium and Netherlands), Nordics (Sweden, Norway, Denmark, Finland and Poland), South (Italy, Brazil, Portugal and Spain) and UK & Ireland (UK and Ireland).

NET SALES PERFORMANCE MARKETING (SEK M) EBITDA MARGIN (%)



Performance Marketing

Tradedoubler's core business Performance Marketing includes TD CONVERT and TD CONNECT. Net sales referring to the recently launched TD ENGAGE are included in TD CONVERT.

Net sales within Performance Marketing during 2016 were SEK 1,329 M (1,602), which was a decrease of 17 per cent or 14 per cent adjusted for changes in exchange rates.

Net sales for TD CONVERT decreased by 17 per cent or 14 per cent adjusted for exchange rates. Net sales within TD CONNECT decreased by 17 per cent or 16 per cent adjusted for exchange rates.

Net sales within Performance Marketing during the fourth quarter were SEK 342 M (394), which was a decrease of 13 per cent or 12 per cent adjusted for changes in exchange rates. Net sales for TD CONVERT decreased by 13 per cent or 12 per cent adjusted for exchange rates, while net sales within TD CONNECT decreased by 15 per cent or 16 per cent adjusted for exchange rates.

EBITDA for Performance Marketing during 2016 was SEK 84 M (104). EBITDA for Performance Marketing during the fourth quarter was SEK 18 M (23).

Other

Net sales within Tradedoubler's non-core business, "Other", during 2016 amounted to SEK 16 M (23), which was a decline of 31 per cent or 32 per cent adjusted for changes in exchange rates. During the fourth quarter "Other" net sales amounted to SEK 4 M (6), which was a decline of 30 per cent or 33 per cent adjusted for changes in exchange rates. "Other" is primarily constituted of the non-strategic campaign business, which is continuing to decline according to plan.

EBITDA was SEK 2.4 M (5) during 2016. EBITDA was SEK 0.6 M (0.6) during the fourth quarter.

Group management and support functions

Costs for group management and support functions during 2016 amounted to SEK 93 (145), a decline of 36 per cent or 36 per cent adjusted for changes in exchange rates. Costs during the fourth quarter were SEK 20 M (40), a decrease of 49 per cent or 48 per cent adjusted for changes in exchange rates. The decrease is mainly due to cost savings and efficiency improvements that has included a revised structure for group management and a reduction in administrative employees.

Segments and market units

SEK M	Oct-Dec	Oct-Dec	Full year	Full year
Net Sales	2016	2015	2016	2015
DACH	47	54	186	200
France & Benelux	78	79	295	337
Nordics	89	85	308	316
South	36	38	142	169
UK & Ireland	81	127	357	531
TD CONVERT	332	382	1,287	1,552
TD CONNECT	10	12	41	50
Total Performance Marketing	342	394	1,329	1,602
Other	4	6	15	23
Total Net Sales	346	400	1,344	1,624
EBITDA				
DACH	1	4	11	14
France & Benelux	1	1	4	9
Nordics	7	8	23	28
South	2	1	12	13
UK & Ireland	0	6	12	24
TD CONVERT	11	20	62	88
TD CONNECT	6	3	22	16
Total Performance Marketing	18	23	84	104
Other	1	1	2	5
Group mgmt & support functions	-20	-40	-93	-145
Total EBITDA	-2	-17	-6	-36
Depreciation and impairment	-31	-91	-45	-109
Operating profit as in consolidated income statement	-33	-107	-51	-145
EBITDA/Net sales, %				
DACH	2.2	8.2	5.9	6.9
France & Benelux	1.4	0.6	1.2	2.6
Nordics	7.4	9.6	7.5	8.8
South	6.1	2.7	8.7	7.6
UK & Ireland	0.6	5.1	3.3	4.6
TD CONVERT	3.5	5.3	4.8	5.6
TD CONNECT	60.9	20.9	54.3	42.9
Total Performance Marketing	5.2	5.8	6.3	6.5
Other	42.7	40.4	45.7	22.0
	13.7	10.1	15.7	23.0

Segments include change related items, see page 7 for more details about the segments affected.

CASH FLOW

Cash flow from operating activities, before changes in working capital, amounted to SEK -19 M (-38) during 2016 and related to EBITDA adjusted for paid taxes, paid interest and non-cash items. Changes in working capital were SEK -45 M (57). As communicated in the fourth quarter 2015 the change in working capital was largely caused by an abnormal increase in prepayments from customers. The prepayment balance came down to a more normalised level in the second quarter of 2016 and thus impacted the cash flow negatively in 2016.

Net investments in tangible and intangible assets during 2016 amounted to SEK 36 M (44). These investments mainly related to product development.

Cashflow from short term investments amounted to SEK 52 M (168). Cashflow amounted to SEK -83 M (140).

Cash flow from operating activities before changes in working capital was SEK 4 M (-2) in the fourth quarter 2016 and related to EBITDA reduced with paid taxes, paid interest and non-cash items. Changes in working capital were SEK 16 M (58) and the positive working capital was mainly explained by seasonal effects in prepayments from customers.

Net investments in tangible and intangible assets during the fourth quarter amounted to SEK 9 M (16). Cash flow amounted to SEK -13 M (45) and net cash increased by SEK 40 M (36).

During November and December Tradedoubler repurchased its own bond to a nominal value of SEK 54 M which impacted the cash flow with SEK -29 M.

Tradedoubler has invested parts of the proceeds from the bond issue in December 2013 in interest bearing financial



instruments. At the end of the fourth quarter 2016 a total of SEK 41 M (94) was placed in interest bearing financial instruments.

FINANCIAL POSITION

Cash and cash equivalents at the end of 2016 amounted to SEK 169 (253) M and were affected by translation differences of SEK -0.5 M (-4). In addition, SEK 41 M (94) was invested in interest-bearing financial instruments. The sum of cash and cash equivalents and interest-bearing financial assets was therefore SEK 210 M (347). Interest-bearing liabilities amounted to SEK 194 M (247) and related to the five-year unsecured bond issue with maturity date in the fourth quarter 2018. The decrease is due to the repurchase of the bond of SEK 54 M. Net cash hence amounted to SEK 16 M (100) at the end of 2016.

Consolidated shareholders' equity amounted to SEK 207 M (248) at the end of 2016 and the equity/asset ratio was 23.7 per cent (23.4). The return on equity during the rolling 12 months ending December 2016 was negative.

CHANGE RELATED ITEMS

For comparability reasons and to indicate the underlying performance, Tradedoubler adjust for change related items. The following items affect the comparability in this report.

During 2016 change related items amounted to SEK -17 M and included change related revenue of SEK 5 M related to a reverse of the prepayment accrual made in year-end 2014. Change related costs amounted to SEK -22 M and were related to severance payments of SEK -6 M, costs for the long-term incentive program of SEK -1 M (Group Management) and restructuring costs of SEK -15 M, which mainly is related to the closing of the office in Telford.

During 2015 change related items amounted to SEK -25 M and included change related revenue of SEK 0.8 M referring to badwill in the acquisition of Adnologies (Group Management) and an adjustment for errors in recurring invoicing for one large customer of SEK -5 M (TD CONNECT).

Change related costs amounted to SEK -20 M and included costs related to the acquisition of Adnologies of SEK -2 M (Group Management), costs for closing down the office in Norway of SEK -2 M (Nordics), severance payments of SEK -2 M (South), SEK -1 M (DACH) and SEK -2 M (Group Management) and additional severance payments related to the announced efficiency improvements in December 2015 of SEK -11 M mainly affecting the Group management segment, costs related to an office move in the UK and a revaluation of future cash flows related to unallocated payments reducing costs by SEK 5 M.

SEASONAL VARIATIONS

Tradedoubler's operations, particularly within Performance Marketing, fluctuate with the development of e-commerce and online advertising. There are seasonal variations particularly within e-commerce. The highest level of activity is before Christmas, which implies that the fourth quarter is normally the strongest for Tradedoubler.

THE PARENT COMPANY

The parent company's net sales amounted to SEK 70 M (89) during 2016 and to SEK 14 M (8) during the fourth quarter. Revenue primarily consisted of internal licensing revenue to subsidiaries.

Operating profit (EBIT) was SEK -66 M (-69) during 2016 and SEK -42 M (-46) during the fourth quarter.

Net financial items amounted to SEK 23 M (39) during 2016 and to SEK 26 M (-14) during the fourth quarter. Dividends from group companies impacted the period with SEK 15 M (66). Changes in exchange rates have impacted 2016 with SEK -1.2 M (-2.1).

Corporate taxes were SEK -0.2 M (-24) during 2016 and SEK -0,2 M (-26) during the fourth quarter. Profit after tax was SEK -43 M (-54) during 2016 and SEK -17 M (-86) during the fourth quarter.

The parent company's receivables from group companies amounted to SEK 72 M (58) at the end of the fourth quarter 2016, of which none (0) were non-current. The parent company's liabilities to group companies were SEK 109 M (117), of which none (0) were non-current. Cash and cash equivalents amounted to SEK 124 M (182) at the end of the fourth quarter 2016.

During the fourth quarter 2013 the parent company issued a bond loan with the nominal value of SEK 250 M. Parts of the proceeds from the bond loan have been invested in short term investments. During November and December Tradedoubler repurchased a total nominal value of SEK 54 M of its own bond, hence the loan was reduced.

Deferred tax assets amounted to SEK 14 M (14) at the end of the fourth quarter 2016 and related to previous Group loans. No deferred tax has been booked on loss according to the revised assumptions of the possibility to use loss carried forward that was made in the fourth quarter 2015. For more information, see notes to the consolidated financial statements, note C2 Critical estimates and judgements, in the Annual Report 2015.

EMPLOYEES

At the end of the fourth quarter 2016, Tradedoubler's staff corresponded to 344 (408) full-time equivalents (FTE) and included permanent and temporary employees as well as consultants. During the fourth quarter 2016 total headcount decreased from 357 to 344.

SIGNIFICANT EVENTS DURING 2016

In June Tradedoubler announced the opening of an office in Singapore to expand its offering to Asia. Tradedoubler is based in the same Singapore office as Reworld Media, its largest shareholder. Since 2013 Reworld has successfully established a number of online titles in the Asia/Pacific region and the two groups will work together to maximise potential traffic and database synergies.

Also in June Tradedoubler acquired a minority share in the video company DynAdmic. Through its partnership with DynAdmic Tradedoubler is the first company to bring video into the performance arena. The holding is reported as a financial asset in the consolidated balance sheet at fair value. The fair value was considered unchanged per 31 December 2016.

On 14 July 2016 Tradedoubler purchased a share in the French affiliate marketing company R-Advertising, which will allow Tradedoubler to expand its performance-based offering in France. On 12 December 2016 the remaining shares in the company were acquired.

During November and December Tradedoubler repurchased own bonds for SEK 27.9 M which nominal value amounted to a total of SEK 54 M.

In December 3,120,000 C-shares in own custody were converted to ordinary shares.

RISKS AND UNCERTAINTY FACTORS

Tradedoubler divides risks into market-related risks, operational risks, financial risks and legal risks. These risks are described on page 8 in the 2015 Annual Report. No significant risks and uncertainty factors have arisen in addition to those described in the 2015 annual report.



CRITICAL ESTIMATES AND JUDGEMENTS

For information regarding critical estimates and judgements in the financial statements, see note C2 in the 2015 annual report. No critical estimates or judgements are considered to have arisen since the latest submitted annual report.

DIVIDEND

The Board proposes that no dividend should be declared for 2016 (SEK 0 per share). Tradedoubler has a policy of distributing at least 50 per cent of its profit after tax provided that a suitable capital structure is maintained. The distribution may occur through share dividends, share redemption and share buybacks.

TRANSACTIONS WITH RELATED PARTIES

Aside from transactions in the normal course of business, to board and senior executives the following fourth party transactions have occurred during 2016. Reworld Media has, as a publisher in France received remuneration of 50 KEUR and since January 2016 Reworld Media is providing HR-support to the French subsidiary at the cost of 3 KEUR per month. Tradedoubler's Singapore operation is conducted from the same office as Reworld Media. The arm's length principle has been applied on all of these transactions.

ANNUAL GENERAL MEETING

The Annual General Meeting 2017 will be held on 4 May 2017 at Tradedoubler's premises on Birger Jarlsgatan 57 A, Stockholm.

In accordance with the resolution of the Annual General Meeting 2016, a Nomination Committee has been appointed consisting of representatives of the three largest shareholders at the end of August, as well as the Chairman of the Board Pascal Chevalier. The owner representatives are Cédric Vincent representing Reworld Media S.A. (Chairman of the Nomination Committee) and Yi Shi.

Shareholders wishing to present proposals to the Nomination Committee for the 2016 Annual General Meeting can submit them to Viktor Wågström by e-mail: viktor.wagstrom@tradedoubler.com.

Information about the work of the Nomination Committee may be found on Tradedoubler's home page www.tradedoubler.com.

FOREIGN EXCHANGE RISK

Foreign exchange risk refers to the risk that changes in exchange rates may affect the consolidated income statement, balance sheet and cash flow statement. Foreign exchange risk exists in the form of transaction risk and translation risk. Tradedoubler is exposed to foreign exchange risk in 17 countries involving nine different currencies, with Euro (EUR) and British pounds (GBP) representing the majority share. During the fourth quarter 2016 approximately 48 (43) per cent of group sales were made in EUR and approximately 23 (32) per cent in GBP. Approximately 30 (32) per cent of the group's operational costs were in EUR and approximately 30 (26) per cent in GBP. Net investments in foreign currency or transaction risks are not currently hedged. Exposure attributable to exchange rate fluctuation in client and supplier invoices is limited since invoicing to customers and from suppliers largely occurs in local currency for all companies in the group.

ACQUISITION OF R-ADVERTISING

In June 2016 Tradedoubler acquired 40 per cent of the company R- Advertising. As of 12 December 2016 Tradedoubler acquired, through a new acquisition agreement, the remaining 60 per cent stake in R-Advertising. The purchase price for the remaining 60 per cent amounts to SEK 19 M. This includes an initial purchase price of SEK 4 M and an estimated additional purchase price of a total of SEK 15 M. The additional purchase price is divided into two sections, the first of SEK 3 M will be payable in 2017 based on the financial performance of the acquired company during the first quarter of 2017 and the second instalment of SEK 12 M will be payable in 2018 based on the financial performance of the acquired company for the year 2017

The initial purchase price of SEK 4 M has been paid with 739,446 shares valued using the share price prevailing on the transaction date. The first additional purchase price of SEK 3 M will be paid in shares. The final number of shares that will need to be granted depends on the actual outcome of the additional purchase price. Regarding the second additional purchase price of SEK 12 M Tradedoubler has an opportunity to choose whether this should be settled in cash or in shares.

R-Advertising has from the date when the company became a wholly owned subsidiary of Tradedoubler contributed to Group with sales and operating profit of SEK 2.7 M and SEK 1.6 M (of which SEK 1.2 M are classified as change related).

The company is engaged in affiliate marketing and strengthens Tradedoubler's current position on the French market.

Goodwill in the Group increased by SEK 22.8 $\,\mathrm{M}$ related to this acquisition.

Tradedoubler's chairman of the board who hold an indirect minority share in R-Advertising has not participated in decisions regarding the investment.

Dualization on Durant was a visa allocations	CEK 000-
Preliminary Purchase price allocation:	SEK 000s
Initial Purchase price for 60%	4,078
Estimated contingent additional purchase price	15,351
Fair value of previous acquired 40%	0
Total Purchase price	19,429
Fair value of identifiable assets and liabilities	
Fixed assets	583
Accounts receivables	10,394
Other current receivables	3,779
Cash and cash equivalent	3,847
Current Liabilities	-22,420
Fair value of identifiable assets and liabilities	-3,818
Goodwill	23,247
Total Purchase price	19,429
Cachflow offact	
Cashflow effect	40.400
Total Purchase price	19,429
of which paid with own shares	-4,078
of which estimated contingent additional purchase price	-15,351
Cash and cash equivalent in aquired company	3,750
Total cashflow effect	3,750



MISCELLANEOUS

Significant events after the balance sheet date

No significant events have occurred after the end of the reporting period.

Accounting policies

This interim report is prepared in accordance with IAS 34, interim financial reporting and the Swedish annual accounts act. Except the decrease in the bond loan the nature of financial assets and liabilities is essentially the same as at 31 December 2015. The carrying values are the same as the fair values with the exception of the bond loan which fair value according to level 2 amounts to SEK 94 M (based on liquid trading price) compared to the carrying amount of SEK 194 M. No new or amended standards have been applied in 2016. For information on the accounting policies applied, see the 2015 annual report.

The share

The total number of shares at the end of the fourth quarter 2016 was 45,927,449 (45,927,449), of which 2,855,554 (3,595,000) were in own custody after use of own shares in the acquisition of R-Advertising. In December the 3,120,000 C-shares were converted to ordinary shares. The average number of outstanding shares during 2016 was 42,373,529 (42,332,449).

Earnings per share, before and after dilution, amounted to SEK -1.18 (-4.48) during 2016 and to SEK -0.38 (-3.33) during the fourth quarter. Equity per share amounted to SEK 4.50 (5.40) at the end of 2016.

The share price closed at SEK 4.85 on the final trading day of the fourth quarter 2016, which was lower than at year-end 2015 when the share price closed at SEK 5.55.

Long term financial targets

The company's long term financial targets, adopted by the board of directors, are to grow net sales in excess of 5 per cent annually in local currency and deliver an EBITDA/Gross profitratio in excess of 20 per cent over a business cycle.

Annual report

The annual report 2016 will be available on Tradedoubler's website from 13 April 2017. Shareholders who would like to receive the annual report by post are requested to contact Tradedoubler at ir@tradedoubler.com or by telephone +46 8 405 08 00.

Financial information

Interim report Jan-Mar 2017
Interim report Jan-Jun 2017
Interim report Jan-Sep 2017
Year-end report 2017

4 May 2017
30 August 2017
7 November 2017
6 February 2018

Contact information

Matthias Stadelmeyer, President and CEO, telephone +46 8 405 08 00 Viktor Wågström, interim CFO, telephone +46 8 405 08 00 E-mail: ir@tradedoubler.com

English version

Both an English version and a Swedish version of this report have been prepared. In the event of a difference between the two reports, the Swedish version shall prevail.

Other

Tradedoubler discloses the information provided herein pursuant to the EU Market Abuse Regulation and the Swedish Securities Markets Act. The information was released for publication on 2 February 2017 at 08.00 a.m. CET. Numerical data in brackets refers to the corresponding periods in 2015 unless otherwise stated. Rounding off differences may arise.

Review

This interim report has not been reviewed by the company's auditor Ernst & Young AB.

The Board of Directors' declaration

The Board of Directors and the CEO declare that the year-end report for the period January to December 2016 provides a true and fair overview of the Parent Company's and the Group's operations, financial position and results of operations as well as describing the material risks and uncertainties facing the Parent Company and other companies in the Group.

Stockholm, 2 February 2017

Pascal ChevalierGautier NormandChairmanBoard memberJérémy ParolaErik SiekmannBoard memberBoard memberNils CarlssonMatthias StadelmeyerBoard memberPresident and CEO

Consolidated income statement

	Oct-Dec	Oct-Dec	Full year	Full year
SEK 000s	2016	2015	2016	2015
Net Sales	346,128	400,041	1,343,994	1,624,264
Cost of goods sold	-265,049	-315,275	-1,041,753	-1,292,420
Gross profit	81,079	84,767	302,241	331,844
Selling expenses	-57,996	-60,240	-210,397	-218,951
Administrative expenses	-22,573	-32,214	-86,379	-118,313
Development expenses	-33,830	-28,016	-56,736	-68,242
Writedown goodwill	-	-71,725	-	-71,725
Operating profit	-33,320	-107,428	-51,271	-145,387
Net financial items	22,427	-4,294	8,614	-18,663
Profit before tax	-10,893	-111,722	-42,657	-164,049
Tax	-5,208	-29,054	-7,434	-25,776
Net Profit	-16,101	-140,776	-50,091	-189,826

All earnings accrue to the parent company's shareholders.

Consolidated statement of comprehensive income

	Oct-Dec	Oct-Dec	Full year	Full year
SEK 000s	2016	2015	2016	2015
Profit for the period, after tax	-16,101	-140,776	-50,091	-189,826
Other comprehensive income				
Items that subsequently will be reversed in the income statement				
Translation difference, net after tax	-1,911	-9,091	3,965	-3,114
Total comprehensive income for the period, after tax	-18,012	-149,867	-46,126	-192,940
Comprehensive income attributable to:				
Parent company shareholders	-18,012	-149,867	-46,126	-192,940

Earnings per share

	Oct-Dec	Oct-Dec	Full year	Full year
SEK	2016	2015	2016	2015
Earnings per share	-0.38	-3.33	-1.18	-4.48
Number of Shares				
Weighted average	42,496,770	42,332,449	42,373,529	42,332,449

The earnings per share above apply before and after dilution.

Key ratios - Group

	Oct-Dec	Oct-Dec	Full year	Full year
	2016	2015	2016	2015
Gross profit (GP) / revenue (%)	23.4	21.2	22.5	20.4
EBITDA / revenue (%)	-0.6	-4.1	-0.5	-2.2
EBITDA / gross profit (GP) (%)	-2.7	-19.6	-2.0	-10.9
Equity/assets ratio (%)	23.7	23.4	23.7	23.4
Return on equity (12 months) (%)	-22.0	-55.1	-22.0	-55.1
Average number of employees	313	361	336	355
Return on Capital Employed (12 months) (%)	-5.4	-23.7	-5.4	-23.7
Working Capital end of period (SEK M)	-162	-199	-162	-199
Cash flow from operating activities per share, SEK	0.5	1.3	-1.5	0.5
Equity per share, SEK	4.5	5.4	4.5	5.4
Stock price at the end of the period, SEK	4.9	5.6	4.9	5.6

Consolidated statement of financial position

	31 Dec	31 Dec
SEK 000s	2016	2015
Assets		
Non-current assets		
Goodwill	273,073	246,140
Intangible fixed assets	52,226	61,170
Tangible fixed assets	6,185	6,231
Other non-current receivables	4,882	5,341
Shares and participation in other companies	11,128	-
Deferred tax assets	19,143	21,558
Total non-current assets	366,636	340,441
Accounts receivable	260,902	335,538
Tax assets	7,733	11,843
Other current receivables	25,215	28,059
Short term investments	40,622	93,641
Cash & cash equivalents	169,198	252,886
Total current assets	503,671	721,967
Total assets	870,306	1,062,408
Shareholders' equity and liabilities		
Shareholders' equity	206,529	247,931
Deferred tax liabilities	711	1,281
Other provisions	930	1,179
Bond loan	193,856	246,766
Contingent additional purchase price long term	12,437	-
Total non-current liabilities	207,934	249,226
Accounts payable	22,638	14,466
Current liabilities to publishers	250,318	302,350
Tax liabilities	4,606	2,303
Contingent additional purchase price short term	2,914	-
Other current liabilities	175,368	246,131
Total current liabilities	455,843	565,250
Total shareholder's equity and liabilities	870,306	1,062,408

Consolidated statement of changes in equity

	Oct-Dec	Oct-Dec	Full year	Full year
SEK 000s	2016	2015	2016	2015
Opening balance	220,420	398,269	247,931	441,341
Total comprehensive income for the period	-18,012	-149,868	-46,126	-192,940
Equity-settled share-based payments	43	-470	645	-470
Decrease of shares in own custody	4,078	-	4,078	-
Repurchase of shares	-	-	-	-1,248
New share issue	-	-	-	1,248
Closing balance	206,529	247,931	206,529	247,931

All capital accrues to the parent company's shareholders.

Consolidated statement of cash flows

	Oct-Dec	Oct-Dec	Full year	Full year
SEK 000s	2016	2015	2016	2015
Operating activities				
Profit before tax	-10,908	-111,722	-42,657	-164,049
Adjustments for items not included in cashflow	14,904	112,065	22,060	130,258
Income taxes paid/received	-366	-1,964	1,710	-3,880
Cashflow from operating activities before changes in working capital	3,630	-1,622	-18,887	-37,671
Changes in working capital	16,195	57,891	-44,855	56,750
Cashflow from operating activities	19,825	56,269	-63,742	19,079
Investing activities				
Investments in intangible assets	-7,652	-13,836	-33,613	-37,936
Investments in tangible assets	-894	-1,924	-2,132	-6,122
Investments in financial assets	525	5	-10,799	193
Aquisition and disposal of subsidiaries	3,750	-	3,750	-2,843
Short term investments	-	-	-	-31,518
Sale of short term investments	180	4,175	51,935	199,356
Cashflow from investing activities	-4,092	-11,580	9,141	121,130
Financing activities				
New share issues	-	-	-	1,248
Repurchase of own shares	-	-	-	-1,248
Repurchase of own bond	-28,552	-	-28,552	-
Cashflow from financing activities	-28,552	0	-28,552	0
Cashflow for the period	-12,818	44,689	-83,153	140,208
Cash and cash equivalents				
On the opening date	182,904	209,112	252,886	116,747
Translation difference in cash and cash equivalents	-887	-916	-536	-4,070
Cash and cash equivalents on the closing date	169,198	252,886	169,198	252,886
Adjustments for non-cash items				
Depreciation and impairment	31,118	90,837	45,102	109,261
Other	-16,214	21,228	-23,042	20,997
Total non-cash items	14,904	112,065	22,060	130,258

Income statement - Parent company

	Oct-Dec	Oct-Dec	Full year	Full year
SEK 000s	2016	2015	2016	2015
Net Sales	13,580	7,696	69,762	88,649
Cost of goods sold	-2,466	-1,270	-7,144	-5,665
Gross profit	11,114	6,426	62,618	82,984
Selling expenses	-95	-243	-421	-254
Administrative expenses	-22,069	-29,537	-80,928	-100,331
Development expenses	-31,284	-22,617	-46,970	-51,823
Operating profit	-42,333	-45,972	-65,702	-69,424
Net financial items	25,670	-14,020	23,227	39,165
Profit before tax	-16,664	-59,992	-42,475	-30,259
Tax	-190	-25,557	-190	-23,888
Net profit	-16,853	-85,549	-42,664	-54,147

Balance sheet - Parent company

	31 Dec	31 Dec
SEK 000s	2016	2015
Assets		
Intangible assets	52,327	61,170
Equipment, tools, fixtures and fittings	2,251	467
Participation in group companies	189,263	158,700
Deferred tax assets	14,033	14,223
Total non-current assets	257,874	234,560
Accounts receivable	3,230	5,892
Receivables from Group companies	71,476	57,753
Tax assets	1,014	1,014
Other current receivables	6,892	9,251
Short term investments	40,622	93,641
Cash & cash equivalents	123,676	182,258
Total current assets	246,910	349,810
Total assets	504,783	584,370
Shareholders' equity and liabilities		
Shareholders equity	93,802	131,744
Bond loan	193,856	246,766
Contingent additional purchase price long term	12,437	-
Total non-current liabilities	206,293	246,766
Accounts payable	12,744	6,434
Liabilities to Group companies	108,546	116,534
Contingent additional purchase price short term	2,914	-
Other liabilities	80,485	82,892
Total current liabilities	204,688	205,859
Total shareholder's equity and liabilities	504,783	584,370

Quarterly summary

Consolidated income statement

	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
SEK 000s	2016	2016	2016	2016	2015	2015	2015	2015
Net Sales	346,128	303,811	321,732	372,323	400,041	378,239	413,958	432,025
Cost of goods sold	-265,049	-233,990	-251,042	-291,673	-315,275	-299,270	-335,850	-342,025
Gross profit	81,079	69,821	70,690	80,650	84,767	78,969	78,108	90,000
Total costs	-114,399	-70,795	-77,692	-90,626	-192,195	-87,822	-97,421	-99,793
Operating profit	-33,320	-974	-7,001	-9,976	-107,428	-8,853	-19,312	-9,793
Net financial items	22,427	-4,271	-4,441	-5,101	-4,294	-5,559	-6,724	-2,086
Profit before tax	-10,893	-5,245	-11,442	-15,078	-111,722	-14,412	-26,036	-11,879
Tax	-5,208	-955	410	-1,680	-29,054	-2,665	3,992	1,950
Net profit	-16,101	-6,199	-11,032	-16,758	-140,776	-17,077	-22,044	-9,929

Consolidated statement of financial position

	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
SEK 000s	2016	2016	2016	2016	2015	2015	2015	2015
Assets								
Intangible fixed assets	325,298	326,671	317,975	312,103	307,310	393,407	388,545	388,234
Other fixed assets	41,337	42,800	41,919	31,277	33,130	59,911	68,703	65,335
Current receivables	293,851	295,296	284,780	296,718	375,440	363,608	433,488	416,195
Short term investments	40,622	40,783	68,688	91,817	93,641	101,223	105,097	200,357
Cash & cash equivalents	169,198	182,904	158,002	230,228	252,886	209,112	218,200	165,078
Total assets	870,306	888,453	871,364	962,143	1,062,408	1,127,261	1,214,034	1,235,199
Shareholders' equity and liabilities								
Shareholders' equity	206,529	220,420	221,580	230,055	247,931	398,269	411,462	434,092
Long-term non-interest bearing debt	14,078	1,873	1,765	1,854	2,460	1,111	8,124	8,431
Long-term interest bearing debt	193,856	247,584	247,311	247,039	246,766	246,494	246,221	245,949
Current non-interest bearing debt	455,843	418,577	400,708	483,195	565,250	481,388	548,227	546,727
Total shareholder's equity and liabilities	870,306	888,453	871,364	962,143	1,062,408	1,127,261	1,214,034	1,235,199

Consolidated statement of cash flows

	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
SEK 000s	2016	2016	2016	2016	2015	2015	2015	2015
Operating activities								
Profit before tax	-10,908	-5,230	-11,442	-15,078	-111,722	-14,412	-26,036	-11,879
Adjustments for items not included in cash flow	14,904	368	4,957	1,831	112,065	1,721	12,163	4,310
Tax paid	-366	-1,000	2,006	1,070	-1,964	-2,010	87	8
Cash flow from changes in working capital	16,195	10,971	-71,825	-195	57,891	7,963	-18,253	9,150
Cash flow from operating activities	19,825	5,108	-76,304	-12,372	56,269	-6,739	-32,040	1,589
Cash flow from investing activities	-4,092	18,939	3,731	-9,437	-11,580	714	86,224	45,772
Cash flow from financing activities	-28,552	0	0	0	0	0	0	0
Cash flow for the period	-12,818	24,048	-72,574	-21,809	44,689	-6,025	54,184	47,360
Cash and cash equivalents								
On the opening date	182,904	158,002	230,228	252,886	209,112	218,204	165,079	116,748
Translation difference	-887	854	347	-849	-916	-3,067	-1,059	971
Cash and cash equivalents on the closing date	169,198	182,904	158,002	230,228	252,886	209,112	218,204	165,079

Key ratios - Group

	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
	2016	2016	2016	2016	2015	2015	2015	2015
Gross profit (GP) / revenue (%)	23.4	23.0	22.0	21.7	21.2	20.9	18.9	20.8
EBITDA / revenue (%)	-0.6	1.2	-0.7	-1.4	-4.1	-0.8	-3.1	-0.8
EBITDA / gross profit (GP) (%)	-2.7	5.2	-3.2	-6.6	-19.6	-3.8	-16.7	-3.9
Equity/assets ratio (%)	23.7	24.9	25.5	23.9	23.4	35.5	34.0	35.3
Return on equity last 12 months (%)	-22.0	-56.5	-58.7	-59.2	-55.1	-27.6	-22.5	-20.4
Average number of employees	313	330	342	359	361	352	360	346
Return on Capital Employed last 12 months (%)	-5.4	-22.2	-23.2	-24.8	-23.7	-14.9	-11.7	-10.3
Working capital at the end of the period (SEK M)	-162	-130	-122	-193	-199	-127	-124	-144
Cash flow from operating activities per share, SEK	0.5	0.1	-1.8	-0.3	1.3	-0.2	-0.8	0.0
Equity per share, SEK	4.5	4.8	4.8	5.0	5.4	8.7	9.7	10.3
Stock price at the end of the period, SEK	4.9	5.5	6.3	5.5	5.6	6.9	7.1	7.6

Segments

	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar	Oct-Dec	Jul-Sep	Apr-Jun	Jan-Mar
SEK M	2016	2016	2016	2016	2015	2015	2015	2015
DACH								
Net sales	47.5	43.1	44.8	50.5	53.9	44.9	50.6	50.5
EBITDA	1.0	3.4	2.3	4.3	4.4	2.0	3.5	3.8
France & Benelux								
Net sales	77.8	64.6	68.6	83.8	78.5	77.1	79.4	101.8
EBITDA	1.1	0.2	0.0	2.3	0.5	3.4	1.5	3.3
Nordics								
Net sales	89.3	70.5	68.5	79.5	84.8	77.8	74.2	79.1
EBITDA	6.6	6.2	5.1	5.2	8.1	7.6	7.1	5.0
South	_							
Net sales	36.3	36.2	33.0	36.3	37.9	42.8	44.0	44.1
EBITDA	2.2	4.2	2.2	3.7	1.0	4.2	4.4	3.3
111/6 1 1 1								
UK & Ireland	81.0	77 5	02.2	10F F	127.0	110 (151.0	124.0
Net sales	0.5	77.5	93.3	105.5 5.4	127.0	118.6 5.4	151.0	134.0
EBITDA	0.5	3.1	2.7	5.4	6.4	5.4	7.0	5.7
TD CONNECT								
Net sales	10.2	9.1	9.7	12.1	12.1	12.8	8.0	16.8
EBITDA	6.2	5.6	5.0	5.5	2.5	5.9	1.2	6.6
Other								
Net sales	4.1	2.8	3.8	4.7	5.9	4.1	6.7	5.8
EBITDA	0.6	0.4	0.7	0.8	0.6	1.4	2.7	0.5
Group management & support fu	nctions							
Net sales	-	-	-	-	-	-	-	-
EBITDA	-20.4	-19.5	-20.4	-32.5	-40.1	-32.9	-40.4	-31.6
Total								
Net sales	346.1	303.8	321.7	372.3	400.0	378.2	414.0	432.0
EBITDA	-2.2	3.6	-2.3	-5.3	-16.6	-3.0	-13.0	-3.5

Key ratios

Tradedoubler uses the key ratios of capital employed and solidity to enable the reader to assess the possibility of dividend, implementation of strategic investments and the group's ability to meet financial commitments. Further, Tradedoubler use the key ratio EBITDA excluding change related items for investors to be able to understand the underlying business performance.

DEFINITIONS

Capital employed

Total assets less current and long-term noninterest-bearing liabilities, including deferred tax liabilities.

FRITDA

EBITDA is revenue before tax, net financial items and depreciation/amortization and impairment.

EBITDA-margin

EBITDA as a percentage of revenue.

Equity/assets ratio - Shareholders' equity as a percentage of total assets.

Net margin

Profit after tax as a percentage of sales.

Operating margin

Operating profit as a percentage of revenue.

Percentage of risk-bearing capital

Total of shareholders' equity, minority interests, shareholder loans and deferred tax liabilities divided by total assets.

Return on shareholders' equity

Revenue for the period as a percentage of the average shareholders' equity, calculated as open and closing shareholders' equity divided by two.

Return on capital employed

Operating profit plus interest income as a percentage of average capital employed, calculated- as opening and closing capital employed divided by two.

Revenue per share

Revenue of the year divided by the average number of shares.

Revenue per share before and after dilution

Revenue of the year divided by the average number of shares after full dilution.

Solidity

Total equity as a percentage of total assets.

Working capital

Total current assets less cash and cash equivalents, short term investments and total current liabilities.

Change related items

The purpose of disclosing change related items separately is to make it easier for the reader to understand the underlying year-on-year development.



Our offerings create smarter results through traffic, technology and expertise



Our successful affiliate marketing solution: using our network of 180,000 publishers, advertisers can increase sales and pay only for results.



Our unique white-label global partner management platform: clients can use our technology to manage all their digital marketing activity.





Our full service programmatic solution uses data and insights to identify the most effective inventory across all screens; campaigns are optimised against performance goals.



Our industry-leading business intelligence platform: visualises programme, device and channel performance to create the insights needed to optimise digital marketing campaigns.

WE WORK WITH LEADING GLOBAL BRANDS























PHILIPS























TURKISH AIRLINES







